

IDENTITY vs IDEOLOGY

What plays a larger role in influencing affect?

Ethan Carlson Aruna Sankaranarayanan

RESEARCH QUESTION

In videos of politicians speaking, are people more emotionally responsive to the political alignment of the content they are hearing, or the political alignment of the politician who is speaking?

Hypotheses

(1)

Participants will have a stronger negative response to a politician they don't identify with saying something they do identify with (political misalignment, ideological alignment) than the converse.

(2)

After the election, the amplitude of reactions in political alignment (eg. pride) will increase for winners and decrease for losers, and the amplitude of reactions in political misalignment (eg. disgust) will increase for losers and decrease for winners.

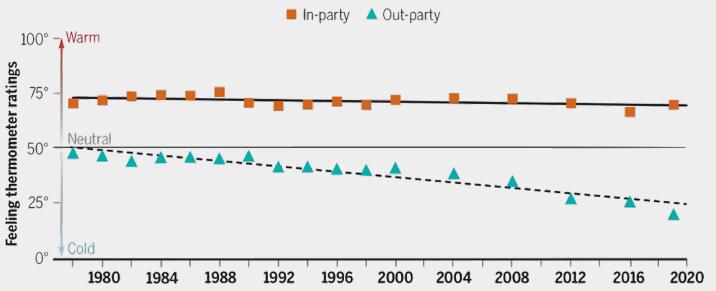


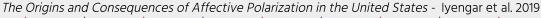
★ 01 ★

Background

Background - The Feeling Thermometer

Warmth toward the opposing party (out-party) has diminished for decades

































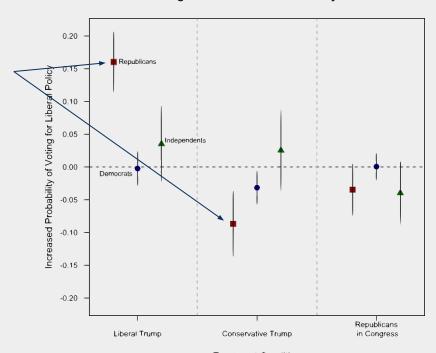




Background - Party Loyalism

Average Treatment Effect of Policy Cues

A Republican is ~25% more likely to support a liberal policy if they hear Trump support it than if they hear him oppose it



Treatment Condition

Does Party Trump Ideology? Disentangling Party and Ideology in America - Barber & Pope, 2018

































*** 02 ***

Study Design



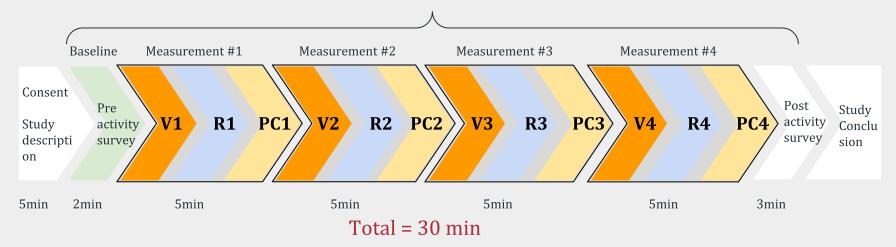
Record participants' audio and video as they watch the following videos:

Joe Biden advocates for Expanding Healthcare Joe Biden advocates for Expanding Prison and Police Power Donald Trump advocates for Increased Gun Control

Donald Trump advocates for Pro-Life Policy

After each video, ask participants to **tell us how the videos made them feel** and **make a face to show us how they are feeling**

Affect Measurement





- → Subject Response
- → Palate Cleanser Video

Affect Measurement methods:

- FAUs
- Physiological measurements via video
- Voice transcription sentiment analysis

Study Website



What do you think of It? After watching the full vides, make a facial expression for a few seconds that shows how you feet about this sideo [Take a took at this following image for sume examples]. Then please any out loud how you feel right nam. Concentrate on your feelings and emotions please.

Facial expressions.

HENY VIOLE.

3

Study Details





18 Dropouts

6 technical glitches, 12 failed to complete



1 Exclusion

A Republican who voted for Biden





Run Nov 24-26

Prolific is the bomb



Median Completion Time

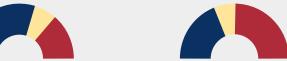
20:18

*We may still choose to run more participants

Demographics



9 Democrats 7 Republicans



5 Pro-Life 9 Pro-Choice 2 Other

81% on party lines



8 Male 7 Female 1 Other



6 Pro Gun Control 8 Anti Gun Control 2 Other

81% on party lines



10 Pro Healthcare 5 Anti Healthcare 1 Other

81% on party lines



Median Age = 34Mean Age = 35



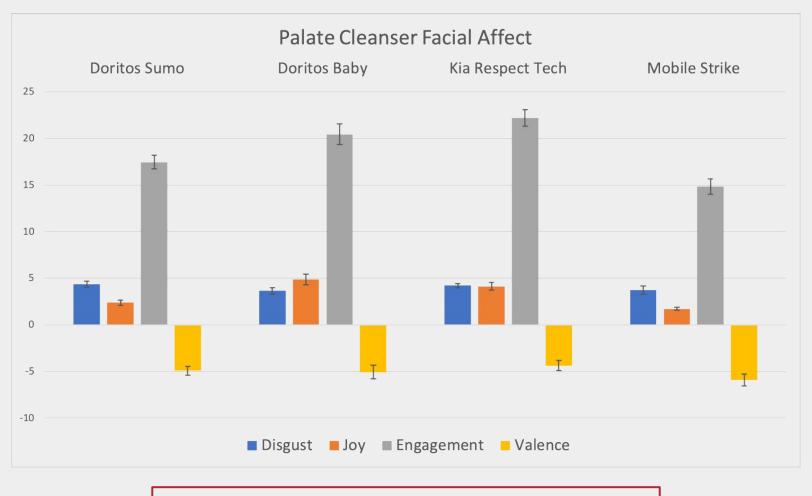
8 Pro Policing 7 Anti Policing 1 Other

88% on party lines

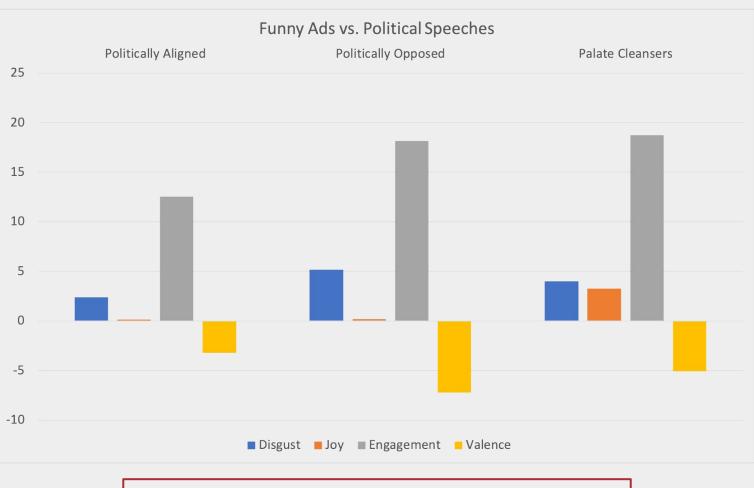
- -7 of 11 ideological defections come from Democrats (mostly "Other")
- -Defections inconsistent, come from different people each time



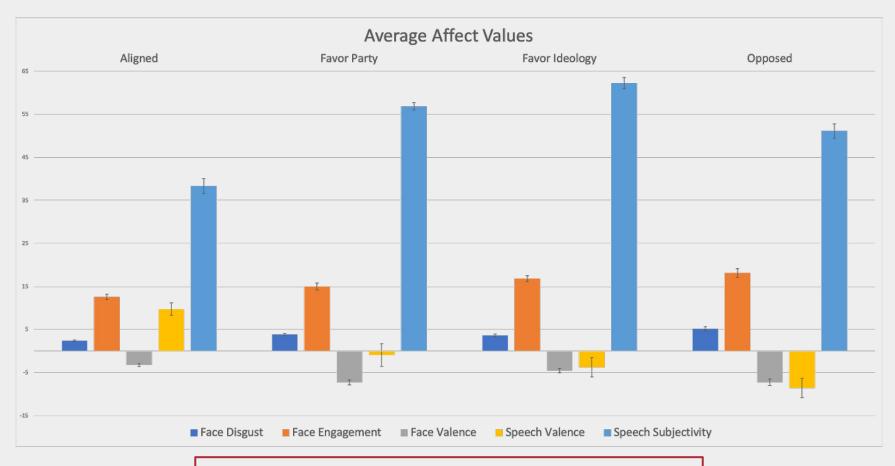
* 04 * Results



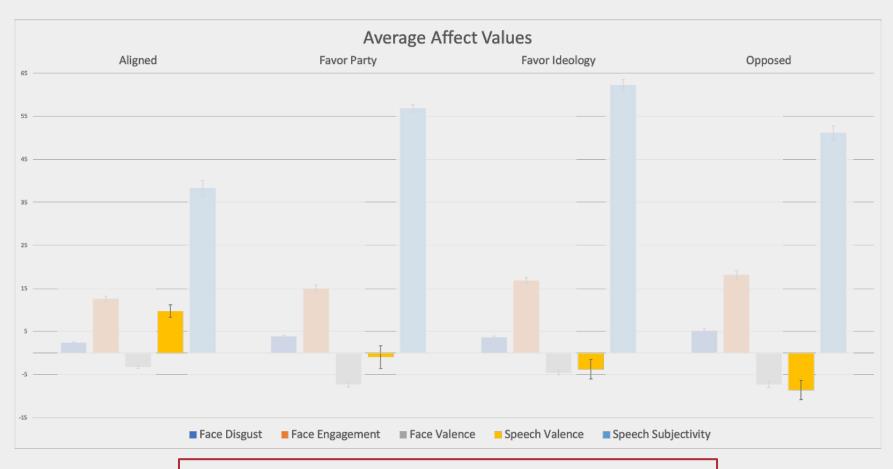
Finding: Mobile Strike not a great ad



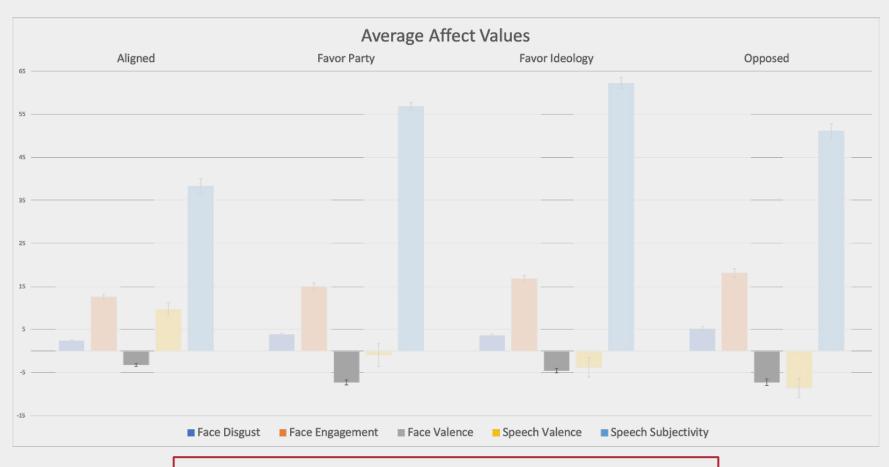
Finding: Political speeches not joyful



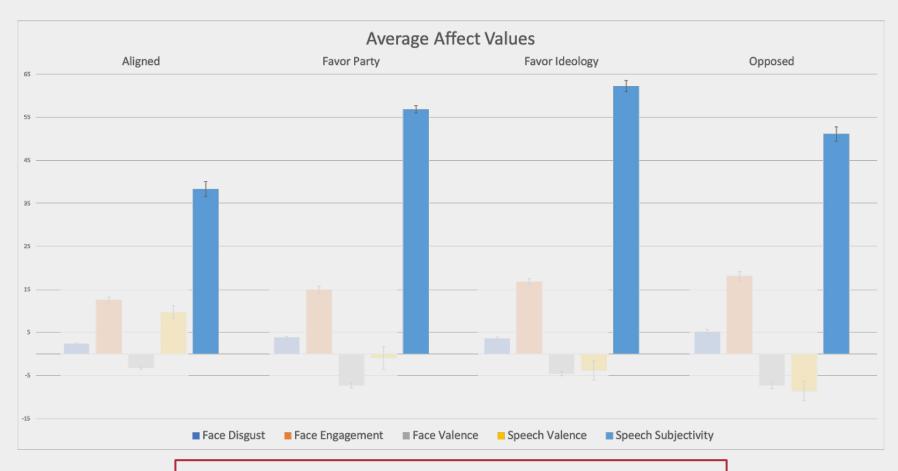
Hypothesis: effect size increases from left to right



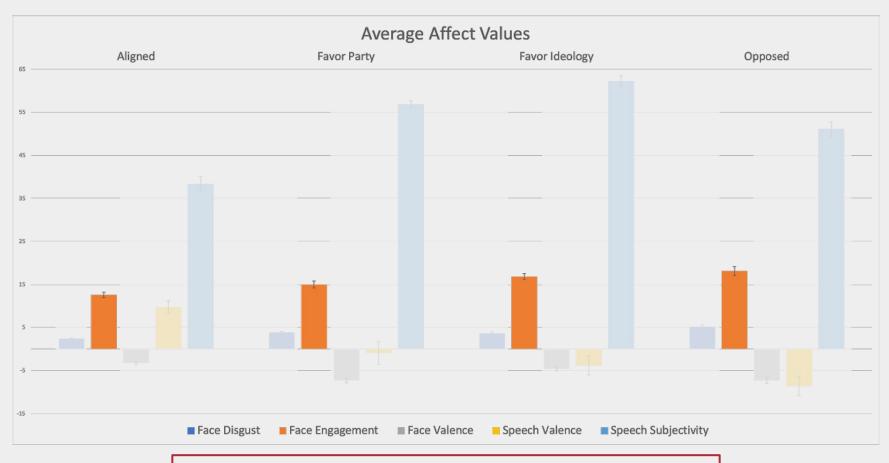
Speech Valence: behaves as hypothesized, but within error



Facial Valence: converse of hypothesized effect



Speech Subjectivity: large effect, difficult to interpret

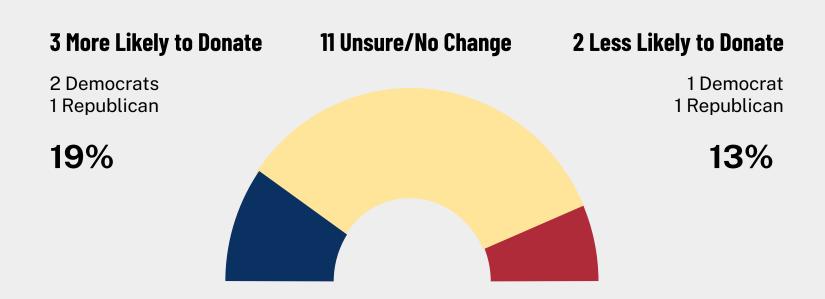


Facial Engagement: behaves as hypothesized, small effect

Statistical Significance

	+Party/-Ideology	-Party/+Ideology	Opposed
Facial Disgust	0.079	0.098	0.101
Facial Engagement	0.316	0.126	0.062
Facial Valence	0.020*	0.506	0.156
Speech Valence	0.193	0.260	0.101
Speech Subjectivity	0.067	0.009*	0.208

After Participation, Are You More or Less Likely to Donate to the Candidate/Party of your Choice?





Hypothesis?

Weak evidence in favor, but high variance

Key Learnings

★ Interpretation is hard:

- Engagement is orthogonal to valence
- Speech and facial valence can differ.
- Even alignment with the content can lead to negative affect for complicated reasons

★ Controlling for error and noise is hard:

- Differences in page load time, when buttons are clicked
- Differences in subject environment, glasses, etc.
- Spoken speech vs audio from the media
- ★ Predicting which signal will be interesting is hard
 - o Pre-registration is for chumps





★ 05 ★ Future Work

Better Data Cleaning



Line Up Timestamps

Page load time, people using the back button, people waiting to enable video



Headphones

Can't do inflection analysis if the videos are audible on the subject recording



Better Videos

Get rid of clipping issues



Additional Research



Add Heart Rate Data

Maybe this weekend



More Subjects

Increase confidence, segment results by party, exclude issue confounders



Better Videos

Source videos all on the same topic



Discussion



Feelings towards supporters of the other party

How do you feel about the other party?



Explicit physiological measurements

Measure skin conductance and heart beat rate with electrodes



Factor in other methods in the field

IAT, feeling thermometer, games?



