

Opportunity Areas



Kitchen Decorations



Inspiring Gratefulness



Spice Storage

User Research ROUND 1: Gift Giving

"I want to give a gift that is really thoughtful, where I can imagine it bringing joy into the person's life"

> "The last thing I need is more stuff. My favorite gifts are ones that I use every day."

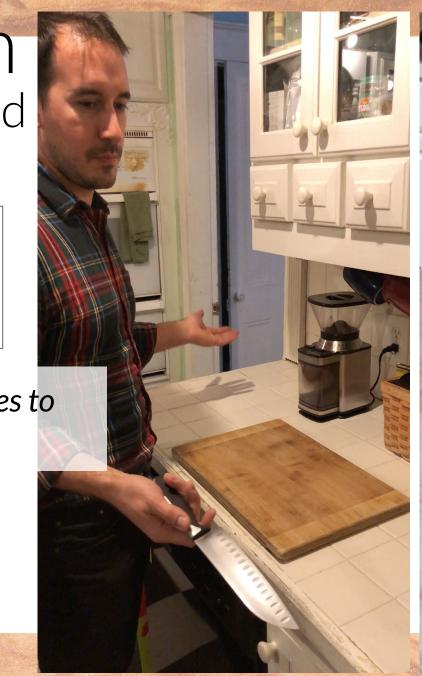


User Research ROUND 2: Cutting Board Needs

Key Needs Categories: SIZE | CLEANLINESS | DUAL FUNCTIONALITY | STORAGE

"I don't want food or juices to slip inside the hole"

"I use my cutting board a lot as a cheese board"

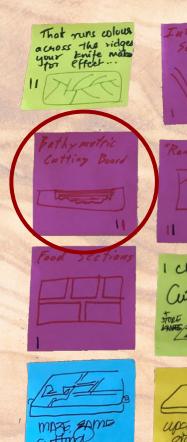


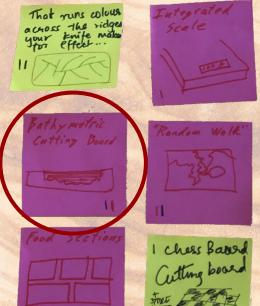


Concept Generation

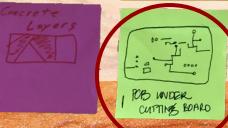
TOP 5 RANKINGS:

- Indian Grandma
- Cross Section
- Bathymetric
- Modular Magnets
- PCB





















GLASS OVER

BOARD

1PAD cutting













ENIPE'IN-

CUTTINS

BOARD







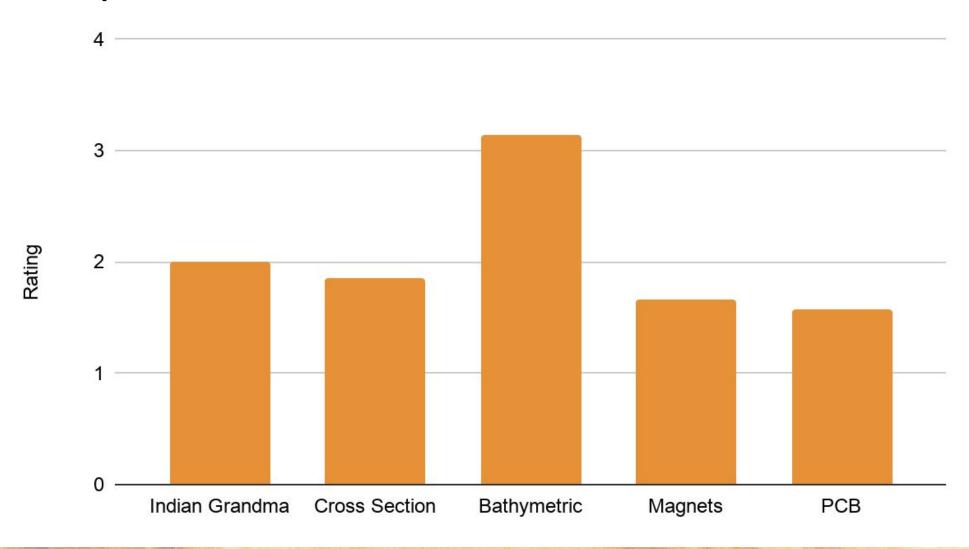


Concept Selection

ROUND 1



Concept Selection

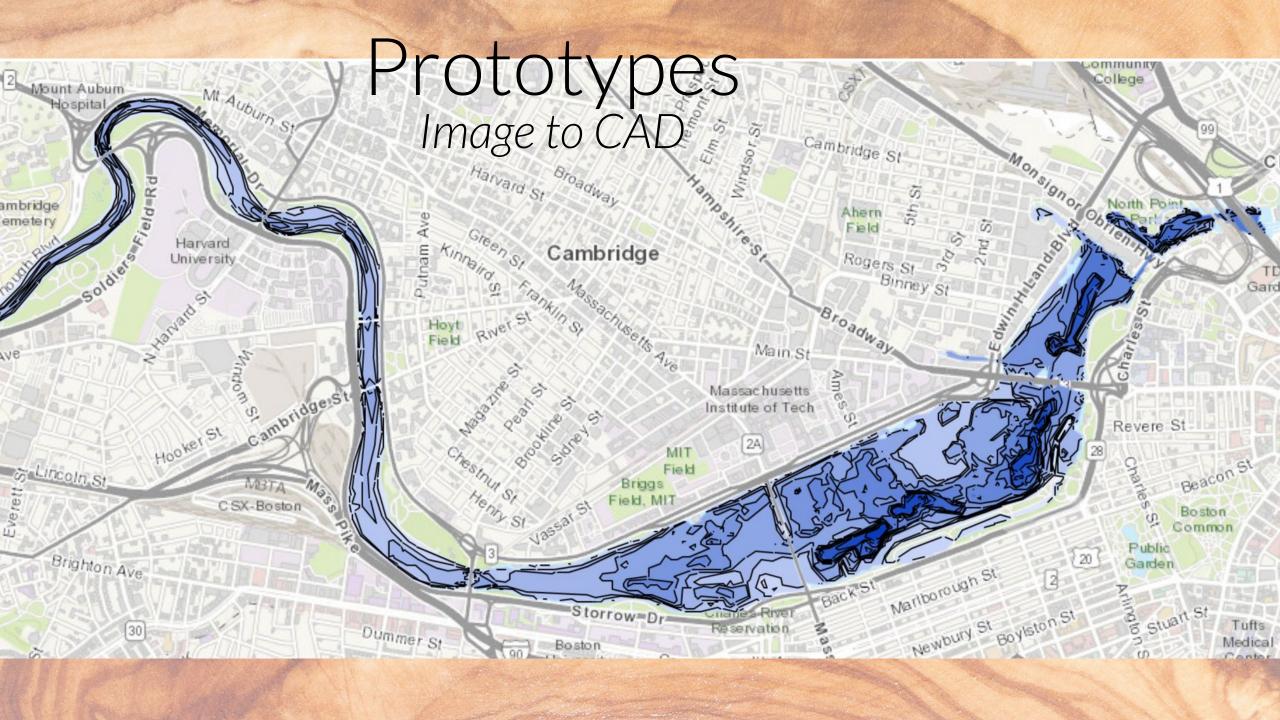


User Research ROUND 2: Prototypes, Sizes & Design

Key design decisions:

- 1) Large format preferred
 - 2) No extruding handle
 - 3) No large hole



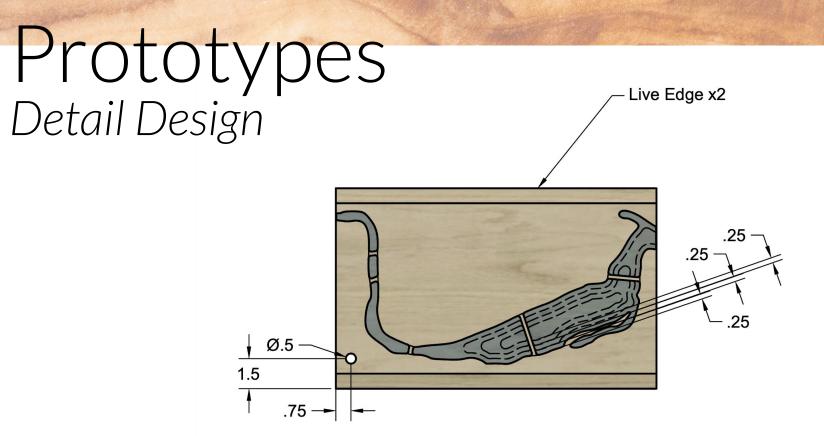


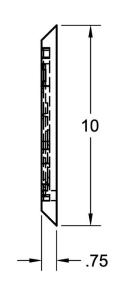
Prototypes Round 1 CAD

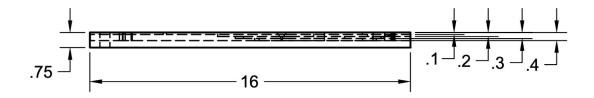






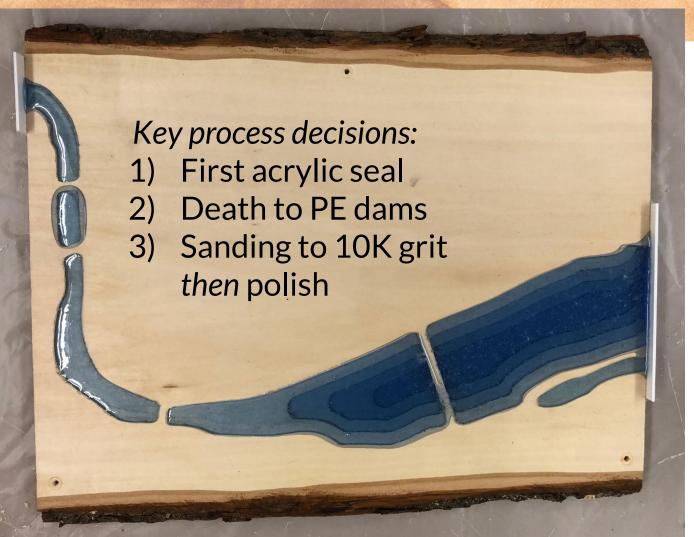






Prototypes Resin Pour







Material Selection





User Research

ROUND 3: Prototype: feature-specific & use cases

Key design decisions influenced:

- 1) Color of resin
- 2) Edge style
- 3) Use cases
- 4) Willingness to pay
 - a) Size implications







Manufacturing Plan

Assumed Batch Size:	5					
Task	Machine/ Equipment	Materials	Time per board	Notes + Considerations	Location	
Cut board into 16" lengths	Track saw	Boards	5			
Plane both sides	Planer		1		Hobby Shop	
Mount + CNC board	Router	Two-sided tape, 1/8" downcut bit	5			
Transport to spraypainting area			1			
Acrylic seal - couple of coats		spray can, gloves	1.6	One coat, wait 2-3 min, second coat	Loading dock	
WAIT 20 MINS - Transport to IDM Lab			1			
Mix resin			3	Can prep resin while clear coat		
Pour resin		Resin, mixing cups, tint	2	is drying. 45 min working time	IDM Lab	
Heat at least 3 times with 5 minutes between each	Heat gun		3	Try to check back after ~45 min to see if any more bubbles	IDIVI LOD	
WAIT 24 HRS - Transport to Hobby Shop			3			
Surface sand to depth w/ 80 grit	Time saver		2			
Cut ends to length	Track saw		5			
Wire brush bark	Wire brush		1			
Sand top, bottom, and endgrain	Orbital sander	240, 400 grit	5	Make sure all scratches have been removed before starting high grit	Hobby shop	
Dry sand top and end resin	Orbital sander	800, 1500, 3000 grit	10			
Wet sand top	Orbital sander	water + 5000, 10000 grit	5			
Transport to IDM			3			
Polish resin	Dremel	Felt heads, polishing compound	3	Pressing too hard may heat up and melt resin		
Finish twice	Microfiber cloth	Mineral oil	5		IDM Lab	
Hot iron brand Iron brand, propane			1			
Packaging		kitchen towels, twine	5			
		Total Time	65.6			

With Batch Size of 1:

120 min

With Batch Size of 10:

58.8 min

Manufacturing Plan

	Sat	Sun	Mon	Tues	Weds	Thurs	Fri	Sat	Sun	Mon	Tues	Weds	Thurs	Fri	Sat	Sun	Mon	Tues
Date	11/23/19	11/24/19	11/25/19	11/26/19	11/27/19	11/28/19	11/29/19	11/30/19	12/1/19	12/2/19	12/3/19	12/4/19	12/5/19	12/6/19	12/7/19	12/8/19	12/9/19	12/10/19
Est. Total	5	7.5		3				4		1.5	3		3	3	5	4	5	5
9:00																		
10:00																		
11:00								THANKS										
12:00								GIVING										
13:00							Therefore	closed									Class	
14:00							Thanksgi ving							Team			Time	
15:00							peeps							Meeting				
16:00																		
17:00																		
18:00																		
19:00																		
20:00																		
21:00																		
22:00																		
23:00																		

Financials

Number	r of Units =	55	Avg Price =	\$75.00
cogs				
	Material			
		Live Edge Olive	\$20.73	
		Mineral Oil	\$0.53	
		Acrylic Sealant	\$0.10	
		Resin	\$3.27	
		Resin Tint	\$0.27	
	R&D			
		Basswood	\$0.09	
		Test units	\$1.60	
	Process Cor	nsumables		
		Microfiber Cloth	\$0.18	
		Orbital Sandpaper	\$0.49	
		1/8" Downcut Endmill Bit	\$0.27	
		2-Sided Tape	\$0.48	
		Mixing Cups	\$0.16	
		Propane	\$0.36	
		Polishing Cones	\$0.24	
		Polishing Compound	\$0.15	
		Branding Iron	\$1.00	
		Price	\$75.00	
		COGS Total	\$29.93	
		10% Rejection	\$32.92	
		Gross Profit	\$42.08	
		Gros Margin %	56.1%	
		Total Profit	\$2,314.46	

Number of Units =		55	Avg Price =	\$90.00
cogs				
	Material			
		Live Edge Olive	\$20.73	
		Mineral Oil	\$0.53	
		Acrylic Sealant	\$0.10	
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		Propane	\$0.36	
		Polishing Cones	\$0.24	
		Polishing Compound	\$0.15	
		Branding Iron	\$1.00	
		Price	\$90.00	
		COGS Total	\$29.93	
		10% Rejection	\$32.92	
		Gross Profit	\$57.08	
		Gros Margin %	63.4%	
		Total Profit	\$3,139.46	

Point of Sale



Payment Portal

- Square Reader
- Venmo
- Cash
- Online portal to be identified

Narrative Pitch

The charles river forms the centerpiece of MIT's campus, bringing both beauty and grounding. Our map of the Charles inlayed diversity and cross-disciplinary culture on campus, while the natural wood and live edge add warmth and character.

Branding











Packaging



Marketing





www.kitchencanvas.design

Marketing

